# LOAN PRODUCTS

#### Real Estate:

# In-house Programs:

Residential 1 to 4 family dwellings:

- 1. 5/1 Year Adjustable Rate mortgage loans
- 2. 7 Year Balloon Rate mortgage loans

### **Investment Properties:**

1. 7 Year Balloon Rate mortgage loan

#### Construction:

1. Draw down line of credit (interest only pmt)

#### Secondary Market Programs:

Fannie Mae fixed rate loans: 15-20-30-year mortgage loans (sold to FHLB)

- 1. Residential 1 to 4 family dwellings (95% financing available)
- 2. Home Ready (97% financing available) income qualifying and lower MI cost
- 3. Investment Property Loans
- 4. Secondary / 2<sup>nd</sup> home

Participation in governmentally insured, guaranteed and subsidized loan programs:

- 1. Government Loans in Illinois or Iowa (through Windsor Mortgage or IBMC full service)
  - a. USDA Rural Development
  - b. FHA
  - c. VA

#### Consumer:

- 1. Personal loans
- 2. New or used car and truck loans
- 3. Home Equity Lines of Credit
- 4. Recreational item loans
- 5. MasterCard / Visa credit cards (product only as an agent for TCN Bank)
- 6. CD Secured loans
- 7. Overdraft Protection loans
- 8. Bridge loans
- 9. Land Purchase loans

# LOAN PRODUCTS cont.

## **Commercial:**

- 1. Equipment and machinery loans
- 2. Inventory loans
- 3. Accounts receivable loans
- 4. Floor plan loans
- 5. Real estate mortgage loans
- 6. Business expansion loans
- 7. Business operating loans
- 8. Business start-up/acquisition loans
- 9. Loans to individuals and organizations
- 10. Participation loans
- 11. Letters of credit

## Agriculture:

- 1. Livestock purchase loans
- 2. Feed for livestock loans
- 3. Input costs crop loans
- 4. Machinery and equipment purchase loans
- 5. Farm real estate mortgage loans
- 6. Rural acreage loans
- 7. Ag operating loans
- 8. Ag start-up/acquisition loans